

To All Sales Network Port Agents Central Agencies

## Our ref. MINOAN-11-74912 / 20.12.2024

Dear Partners,

**Subject: ANCONA LINE 2025** 

We would hereby like to inform you that as of <u>27.01.2025</u> the Ancona Line (ANCONA-CORFU-IGOUMENITSA & v.v.) will be distributed through the Grimaldi Lines central booking system.

If you already cooperate with Grimaldi Lines directly, this change will not affect you at all. The line will be available for you to book as all the other Grimaldi Lines (Brindisi-Igoumenitsa, Civitavecchia-Barcelona, Livorno-Olbia, etc.).

If you do not have a direct cooperation with Grimaldi Lines and would like to book the aforementioned lines, you will need to sign a new contract with Grimaldi Lines.

Here below we present you the payment methods that will be made available to you through the new contract:

- Bank Guarantee: With this method, you will be able to enjoy open credit limit, and you
  will receive a monthly Statement of Account. The amount of the guarantee or deposit will
  be determined during the contract negotiations.
- Bank Deposit: You can deposit an amount (also determined during contract negotiations)
  which will give you the opportunity to issue your tickets and you will be receiving your
  Statement of Account weekly.
- 3. Credit Card Payment / PAYPAL Payment / MYBANK Payment: You can issue your tickets via immediate credit card payment. This option offers you direct payment possibility through which you are charged with the ticket price excluding the commission amount. With this option, you can see your commissions through your monthly Statement of Account.
- 4. **LIKNOSS or CERTUS**: You can get an account or use your existing one to book Grimaldi Lines. Contact the service provider for activation method.
- 5. **Call Center**: If none of the above method suits you, you can perform your booking through the Grimaldi Lines call center sending an email to info@grimaldi.napoli.it.

The contact person for you regarding this transition will be Mr. Mario Cancello.

## HEAD OFFICE:

Mario Cancello - GRIMALDI LINES

Direct +39 081 496 207

Contact details:

Mobile +39 348 74 24 764

e-mail: cancello.mario@grimaldi.napoli.it

Please feel free to contact us if you have any further questions or if you need further clarification.

Always at your disposal.

**ΓΡΑΦΕΙΑ ΠΕΙΡΑΙΑ:** 

ΜΙΝΩΙΚΕΣ ΓΡΑΜΜΕΣ Α.Ν.Ε.

DOMICILE: 17, 25th August str.,

GR-712 02 Heraklion - Crete G.E.C.R.: No 77083027000

ΕΔΡΑ: 25ης Αυγούστου 17,

712 02 Ηράκλειο - Κρήτη

Ap. Г.Е.МН. 77083027000

MINOAN LINES S.A.

ΚΕΝΤΡΙΚΑ ΓΡΑΦΕΙΑ:

25ης Αυγούστου 17, 712 02 Ηράκλειο - Κρήτη Τηλ.: 2810 399800

Fax: 2810 330308 e-mail: info@minoan.gr

17, 25th August str.,

Tel.: +30 2810 399800 Fax: +30 2810 330308

e-mail: info@minoan.gr

GR-712 02 Heraklion - Crete

Θερμοπυλών 6-10, 185 45 Πειραιάς Τηλ.: 210 4082440

Fax: 210 4080014 e-mail: grpir@minoan.gr

PIRAEUS OFFICE:

6-10, Thermopylon str., GR-185 45 Piraeus Tel.: +30 210 4082440

Fax: +30 210 4080014 e-mail: grpir@minoan.gr

http://www.minoan.gr

Best regards

Christos Batsidis

Chief Passenger Sales Officer